

# Women's Council of REALTORS® West Virginia

## Newsletter

Spring Edition

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### Governing Board

- [Jeanette Mansour,  
President](#)
- [Toni Carone,  
President Elect](#)
- [Alisa Jackson,  
Secretary/Treasurer](#)
- [Zach Rankin,  
Director of Membership](#)
- [Kathy Knight,  
Director of Programing](#)

### PRESIDENT'S MESSAGE



Welcome to WV Women's Council of REALTORS®. We have spent the first three and a half months in 2018 revamping our WVWCR. We have been working and continue to work on many beneficial programs and networking events for all our members and non-members as well.

To make this the best year possible in our organization, we need to hear from all of you in ways we can help you understand our Network and ways that we may be able to help you succeed in business.

Please take a couple of minutes to go to [wcr.org](http://wcr.org) and fill out your profile and please include your picture, so we as members will be able to use this database as a valuable source in referring business and receiving referrals not only locally but Nationwide. I can honestly say, you will get out of Women's Council what you put in to it. The referral network is by far the best I have ever been a part of. I have received 4 referrals this year alone from fellow members from Maryland, Virginia, Nevada and California. You must form relationships with your fellow members and network at any chance you get and it will pay off in the long run.

To increase our membership count, we have a fun challenge! Please see the contest specifics under Contest Rules later in the newsletter.

We are here to help you succeed and I am available to answer any questions you may have about becoming a member. We need to increase our membership before I attend Mid-Year meetings in DC next month.

I will be visiting each district/area in the State in the coming months and look forward to speaking and getting to know you all.

Sincerely,

*Jeanette Mansour, 2018 WVWCR President*

## Our Members

- Peggy Burcker
- Cheri Callaghan
- Toni Carone
- Victoria Cather
- Vicki Clark
- Shelley Crake
- Monika Foster
- Whitney Gesner
- Sally Greathouse
- Lori Harless
- Alisa Jackson
- Ray Joseph
- Kathy Knight
- Susan Lawrence
- Stephanie Lemley
- Jessica Lipscomb
- Lisa Lyons, WVAR 2018 President
- Jeanette Mansour
- Mark Mansour
- Kathy Martin
- Angela Mayfield
- Elizabeth McDonald
- Paula Miller
- Connie Pingley
- Zach Rankin
- Wanda Robertson
- Shelley Rowe
- Teri Rugeley
- Angela Sites
- Glenna Swiger
- Amy White
- Lindsay Williams
- Lorre Wilson
- Bob Wright



## Our Leaders

- Jeanette Mansour, President 304.416.3592  
[jmansour@oldcolony.com](mailto:jmansour@oldcolony.com)
- Toni Carone, President Elect 304.279.4593 [Toni@tonicarone.com](mailto:Toni@tonicarone.com)
- Alisa Jackson, Secretary/Treasurer 516.835.7207  
[ajackson@oldcolony.com](mailto:ajackson@oldcolony.com)
- Zach Rankin, Director of Membership 304.733.7105  
[zrankin@oldcolony.com](mailto:zrankin@oldcolony.com)
- Kathy Knight, Director of Programs 304.582.0804
- District 1 Vice President – Lorre Wilson 304.690.1236  
[bestwvrealstate@gmail.com](mailto:bestwvrealstate@gmail.com)
- District 2 Vice President – Vacant Position (let us know if you would like to fill this position)
- District 3 Vice President – Stephanie Lemley 304.826.6268  
[slemley@oldcolony.com](mailto:slemley@oldcolony.com)
- District 4 Vice President – Vacant Position (let us know if you would like to fill this position)
- District 5 Vice President – Shelley Crake 304.636.1807  
[shelleycrake2010@gmail.com](mailto:shelleycrake2010@gmail.com)

## Our Districts

- District 1 – Kanawha Valley Board of REALTORS®  
Huntington Board of REALTORS®
- District 2 – Beckley Board of REALTORS®, Fayette/Nicholas Board of REALTORS®, Greenbrier Valley Board of REALTORS®, Mercer-Tazwell Board of REALTORS®
- District 3 – Elkins/Randolph Board of REALTORS®, Fairmont Board of REALTORS®, Harrison County Board of REALTORS®, Morgantown Board of REALTORS®, Weston/Buckhannon Board of REALTORS®
- District 4 – Eastern Panhandle Board of REALTORS® & Potomac Highlands Board of REALTORS®
- District 5 – Parkersburg Board of REALTORS®, Weirton Board of REALTORS®, Wheeling Board of REALTORS®

Please reach out to the VP in your district or anyone on the Governing Board if you would like to plan a Women's Council of REALTORS® Sponsored Event or if you would like to join. We are wanting to grow our Network so that we can offer more events and benefits to our Members!

## Contest Rules



Contact Zach Rankin, Director  
of Membership via email:

[zrankin@oldcolony.com](mailto:zrankin@oldcolony.com)

**Grand Prize: Flat Screen Smart TV**  
**Drawing Date: December Quarterly Meeting/Installation**

- Each Member will receive one automatic entry
- Each Member that recruits a New Member to sign up will receive additional 2 entries per new member (ie. you recruit 3 new members, you will receive 6 additional entries)
- Each New Member will receive 2 entries
- Each Member will receive one entry for each event attended
- Member/New Member will need to notify, Jeanette Mansour or Zach Rankin via email (See Contact info above) to let us know who you recruited or who recruited you.



Washington DC



Chief Logan



Like us on Facebook

## Upcoming Events

### Mid-Year Meetings – May 17-19

Jeanette Mansour & Toni Carone will be attending Mid-Year meetings in Washington, DC, along with several other WVWCR Members and WVAR Members. We will be attending several meetings, networking events and getting to know members throughout the Country. Register at [wcr.org](http://wcr.org) if you would like to attend.

### Quarterly Meeting – June 14 5pm-7pm

Join us at our quarterly meeting being held with WVAR quarterly meeting at Chief Logan State Park. We have a fun time planned with cocktails, games and prizes. A great time to hang out, network, laugh and unwind from the day! Take your turn at spinning the wheel and playing “Plinko”.

### Stay Tuned – 2018

More Events are being planned and will be announced via email, newsletters and our Facebook Page.

Like us on Facebook:

**West Virginia Women’s Council of Realtors@wvwr**

# Updating Your Profile

For Help Contact

Jeanette Mansour

304.416.3592

[jmansour@oldcolony.com](mailto:jmansour@oldcolony.com)

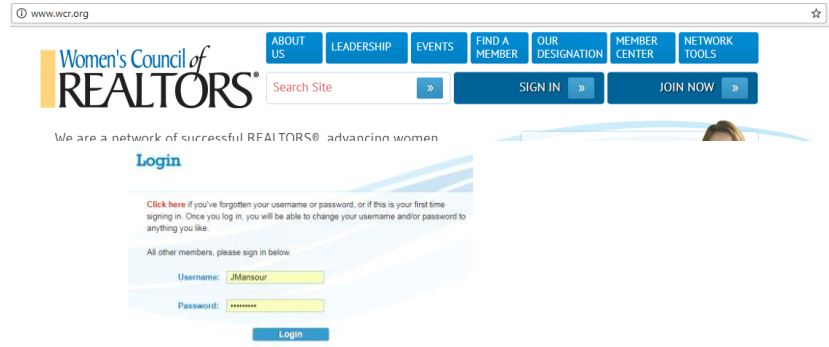


2017 Member of The Year

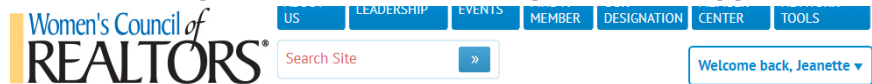


Kathy has been a Realtor for over 20 years working in both Maryland and West Virginia. She holds a Graduate Real Estate Institute designation, Accredited Buyers Representative, Senior Real Estate Specialist, and Resort certification. Kathy is currently an appointee for Strategic Partnership and Director of Programs for West Virginia Association of Realtor's Woman's Council and President of the Elkins Randolph Board of Realtors (ERBOR) serving Randolph, Tucker and Barbour counties.

## 1. Go to [www.wcr.org](http://www.wcr.org) and Sign In



## 2. Once Signed In (Call Jeanette Mansour if you need your login), Click the drop down screen where your name appears



## 3. The drop down screen gives you a number of options. This is where you will update your information, upload your picture, etc.

**Our Regional and National Challenge is to have every member's profile picture on the site. Please help our State achieve this goal.**

## \*\*Member of The Year\*\*

We will be honoring one "Stand Out" member with Member of The Year. We are looking for a member that goes above and beyond when asked to assist with projects, events, leadership skills, organization, etc.

Our 2017 Member of The Year was Kathy Knight. She possessed all of these characteristics!

If you would like to be our 2018 Member of The Year, let us see what you got!

We also need Strategic Partners (Affiliates to Join), if you know of an Affiliate that would want the chance to Network with our members, please have them contact Kathy Knight.

**\*\*Contact anyone on the Governing Board to tell us about a "Stand Out" member you would like to see rewarded in 2018\*\***